

# XENOGENIX

## FinancialForce Financial Management SmartStart

Quick, affordable, fixed-price FinancialForce FM implementation

**Xenogenix provide packaged implementations at a fixed cost to help budget-conscious organisations get up and running quickly with FinancialForce FM. We will ensure Salesforce communities is configured and customised so it maps tightly to your unique business needs and your people are properly trained to use the system.**

Xenogenix SmartStart implementations are delivered by experienced and accredited Salesforce Consultants. With a predefined scope of work, the SmartStart service allows organisations to start realising the benefits of communities as quickly as possible.

### Why use a SmartStart Package?

- Fixed price engagement with a clearly defined scope and set of deliverables
- Reduce time to ROI
- Higher adoption rate due to instructor led training
- Knowledge transfer and FinancialForce FM best practices
- Quickly and cost-effectively get your accounting on the Salesforce platform

Xenogenix improve the way people, processes, and systems work together via a single world-leading cloud platform, so that our customers can compete in a digital world.



[www.xenogenix.co.uk](http://www.xenogenix.co.uk)

# What's included in a FinancialForce FM Smartstart?

- Evaluation of Salesforce data for suitability with FinancialForce
- Choose your chart of accounts from our library
- Implement Conga document composer for FM for use with sales ledger and purchase orders
- Choose document templates from our library
- Single company, single currency configuration
- Migration of opening balance and open invoices
- Standard FinancialForce reporting
- Convert Opportunity Closed/Won to Sales Invoice
- FinancialForce Fundamentals training\*
- Additional two days onsite Advanced training\*\*
- Two weeks unlimited 9x5 support\*\*\*
- Custom requirements, additional modules and on platform and 3rd party integrations available on request

\* For one user, additional users available

\*\* For onsite training, the delivery consultant's T&E is will be rebilled at cost

\*\*\* Starting from go-live date

## Is this Smartstart suitable for my business?

	SmartStart	Standard Implementation
I need FinancialForce Accounting live in the next 60 days	<input checked="" type="checkbox"/>	
I need a Salesforce accounting solution and budget is my main concern	<input checked="" type="checkbox"/>	
Our business has grown out of Sage 50/Xero/Quickbooks	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I need max ROI early in the project and a phased implementation	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I'm replacing multiple finance systems	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I need a finance system that can integrate with simple 3rd party apps	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I require multiple FinancialForce Financial Management modules		<input checked="" type="checkbox"/>
I have automated revenue recognition requirements		<input checked="" type="checkbox"/>
I have automated subscription billing requirements		<input checked="" type="checkbox"/>
I want to automate everything possible		<input checked="" type="checkbox"/>
I want the best solution to help me scale my business		<input checked="" type="checkbox"/>

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